

LOOK SHARP! FEEL SHARP! with these SNAPPY UNIFORM ACCESSORIES!

PERSONALIZED "Wind-Proof" CIGARETTE LIGHTERS . . .
 includes NAME ENGRAVED IN COLOR and METAL RANK or BRANCH INSIGNIA
\$2.95 each
FREE!
 Send us your REGIMENTAL CREST and we will solder it on the other side.
 (Please pack crest securely when shipping to us.)

REGULATION CLOTH NAME TAPES
 authorized source for NATIONAL GUARD & RESERVE
 Clear Distinct Fadeproof
LOMBARDO
 BLACK ON WHITE
 Special Discount on Unit Orders

"Durable Plastic" NAME PLATES FOR UNIFORMS . . .
 Size 3/4" X 3"
ORLANDER CLUTCH BACK
 absolutely the finest made
 • BLACK FINISH
 • WHITE ENGRAVED LETTERS
 • HAND FINISHED EDGES
75c each SPECIAL DISCOUNT ON UNIT ORDERS

"Chromed" METAL NAME PLATES . . .
 CLUTCH BACK
WISSELMAN
 magnificent appearance
 • NAME ENGRAVED ON CHROMED HEAVY-GAUGE PLATE
 • MIRROR-LIKE FINISH
\$1.25 each SPECIAL DISCOUNT ON UNIT ORDERS

NEW "Snap-On" SCARVES . . .

regulation crepe in SOLID COLORS FOR ALL BRANCHES OF SERVICE
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 • COLORS PER GOVT. SPECS.
65c each **75c** (when ordering less than 12)

NEW! "Personalized Engraved" DESK STANDS . . .

12" LONG MAGNIFICENT DESK STAND with name engraved on CHROMED HEAVY GAUGE PLATE MIRROR-LIKE APPEARANCE mahogany finish stand
 • CHANGEABLE RANK & BRANCH INSIGNIA
 • MATCHING BRANCH COLORS in cut-out background
MODEL #B . . . \$4.50 EACH
 Model #A Similar to Model #B (on left), in ebony finish, with grooved top on stand for swagger stick, pen, pencil. **\$4.50 each**
 Model #C- Executive model, in mahogany finish, engraving includes name & title (Manager, Supervisor, Vice-Pres., etc.) **\$4.00 each**
 Model #D- Similar to Model #B (on left), with air force or parachute wings below name engraving **\$6.00 each**
ALL DESK STANDS MADE TO ORDER ALLOW 1 WEEK FOR DELIVERY

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LOUIS F. MORTILLARO
 12" LONG for DOOR, WALL, or DESK attachment NAME ENGRAVED ON CHROMED HEAVY-GAUGE PLATE, MIRROR-LIKE FINISH
 Square cut-outs for rank or branch insignias **\$2.50**
 Solid Plate (without cut-outs)...\$2.25 Each

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 12" LONG for DOOR, WALL, or DESK attachment DURABLE PLASTIC, BLACK FINISH, WHITE ENGRAVED LETTER, HAND FINISHED EDGES **\$2.00**
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 AVAILABLE WITH CLUTCH OR SCREW BACK
 P.F.C. OR CORPORAL **60c each** ALL SGT. CHEVRONS **75c each** ALL SPECIALIST CHEVRONS **75c each**
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"Miniature" (FATIGUE HAT) METAL CHEVRONS . . .
 CLUTCH BACK STYLE **ALL RANKS 25c each**

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 TERMS: All shipments are F.O.B. New York City. Enclose check with order plus 5% for mailing charges. Terms are net 30 days when ordering through a Unit Fund, State, or Federal Government. Such orders must be countersigned by Commanding Officer on official company stationery.

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SB-BULLET MODEL 18" LENGTH with chromed bullet shell top and bullet nose bottom. BRAND NEW! VERY ATTRACTIVE! **\$3.00 each**

TOP DECORATIONS
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 2 Lt., 1 Lt., Insignias 25¢ each
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ALL SWAGGER STICKS ALLOW 1 WEEK MADE TO ORDER FOR DELIVERY

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finest quality set includes PISTOL BELT, Extra-Large BRASS BUCKLE 4 Large Size BRASS KEEPERS **\$3.75 SET**
 (Colors: White, O.D., Black, Dark Green)
 In Nickel Finish add 75¢ per set
 BRASS BUCKLES (alone) \$1.50 each
 BRASS KEEPERS (alone)20 each
 PISTOL BELTS, GILT, HARDWARE.
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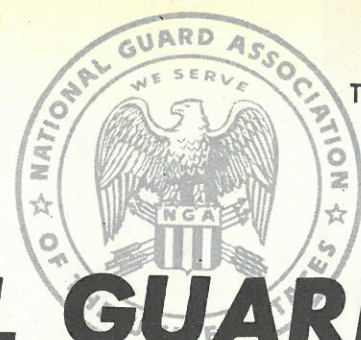
#1019-Good quality cotton slipon \$2.25 Per Dz.
 #1095-Heavier quality cotton slipon \$3.50 Per Dz.
 #1051-Heavyweight cotton w/snap wrist. . . \$7.50 Per Dz.
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 • Sanforized
 • Vat-Dyed
 • Water Repellent
\$1 (IN LOTS OF 1 DZ. OR MORE)
 All Sizes Lesser Quantity . . . \$1.25 each

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SGT. JOHN STERLING
 LEATHER TAG, PLASTIC WINDOW with CLUTCH BACK **25c each**
 LEATHER HANG TAGS, PLASTIC WINDOW BOTH AVAILABLE in BROWN, BLACK, NAVY BLUE. **15c each \$1.50 Per Dz.**



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DEAR GUARDSMEN: We've been wondering how many readers (if any) have noticed a couple of innovations in the mechanics of getting your copies of the magazine to you each month. Neither has been spectacular, but both have had a material effect.

No longer do we have every magazine tucked into an envelope. Saves money (cost of envelopes, labor of stuffing, and a little bit in postage).

And we've completed the arduous process of converting over to new addressing machinery. It used to be that every time we got a change of address, or a membership or subscription renewal, we had to pull the old stencil out of the file, discard it, and cut a new one. Now, we use a new-style three-part metal address plate: your name on one section, address on another, expiration code on the third. A change now requires replacement of only one section, without even having to take the plate away from the file drawer. Saves materially in cost of stencils and clerical time; precludes delay in processing subscriptions.

Now, if *only* we could get all subscribers to notify us *immediately* of address changes—not leave it up to the Post Office to clip off and return your address label and make you miss one or more issues—we'd be able to give everyone better service. And if you *do* miss an issue, please query us right away. —ACG

OUR COVER: Getting just about as operational as any Guardsmen can, short of a shootin' war, fliers and ground personnel of ANG flying and communications outfits from 21 States showed ability, versatility and flexibility in their roles in Exercise DARK CLOUD—PINE CONE II. Illustrative of backup support that kept planes at a 98% "in commission" rate is the cover shot: TSgt Sandy Leftwich, NJANG, in protective clothing, refueling jet fighter.

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